

## CB INSIGHTS SUB-PROCESSORS

Last updated: February 8, 2024

CB Information Services, Inc. ("CB Insights") engages the following sub-processors for the purposes indicated below:

<u>Sub-processor</u>	<u>HQ</u>	<u>Purpose</u>	<u>Sub-processor Website</u>
Amazon Web Services	USA	Cloud Hosting	<a href="https://aws.amazon.com/">https://aws.amazon.com/</a>
Campaign Monitor Pty Ltd.	USA	Marketing Automation	<a href="https://www.campaignmonitor.com/">https://www.campaignmonitor.com/</a>
Chili Piper, Inc.	USA	Marketing Automation	<a href="https://www.chilipiper.com/">https://www.chilipiper.com/</a>
DataGrail, Inc.	USA	Privacy Automation	<a href="https://www.datagrail.io/">https://www.datagrail.io/</a>
Dropbox, Inc.	USA	Business Operations	<a href="https://www.dropbox.com/">https://www.dropbox.com/</a>
FullStory, Inc.	USA	Product Analytics	<a href="https://help.fullstory.com/">https://help.fullstory.com/</a>
Gong.io Inc.	USA	Customer Intelligence	<a href="https://www.gong.io/">https://www.gong.io/</a>
Hubspot, Inc.	USA	Marketing Automation	<a href="https://legal.hubspot.com/security">https://legal.hubspot.com/security</a>
LeanData, Inc.	USA	Marketing Automation	<a href="https://www.leandata.com/">https://www.leandata.com/</a>
Maxio, LLC	USA	Payment Processing	<a href="https://www.maxio.com/">https://www.maxio.com/</a>
Orum Inc.	USA	Sales Automation	<a href="https://www.orum.com/">https://www.orum.com/</a>
Outreach Corporation	USA	Marketing Automation	<a href="https://www.outreach.io/">https://www.outreach.io/</a>
Pendo.io, Inc.	USA	Customer Communications	<a href="https://www.pendo.io/">https://www.pendo.io/</a>
Qualtrics, LLC	USA	Survey Distribution	<a href="https://www.qualtrics.com/">https://www.qualtrics.com/</a>
The Rocket Science Group LLC d/b/a Mailchimp	USA	Marketing Automation	<a href="https://mailchimp.com/">https://mailchimp.com/</a>
Salesforce, Inc.	USA	Customer Relationship Management	<a href="https://www.salesforce.com/">https://www.salesforce.com/</a>
Segment.io, by Twilio, Inc.	USA	Website Event Tracking	<a href="https://segment.com/">https://segment.com/</a>
Sendgrid, by Twilio, Inc.	USA	Marketing Automation	<a href="https://sendgrid.com/">https://sendgrid.com/</a>

ZenLeads Inc., d/b/a Apollo.io

USA

Marketing Automation

<https://www.apollo.io/>